

# Incoterms® 2010



DESCRIPTION	FREIGHT/RISK		MORE DETAILS
<b>EXW</b> Ex Works	SELLER	BUYER	<b>Freight:</b> Seller's premises. <b>Risk:</b> Seller's premises.
<b>FCA</b> Free Carrier	SELLER	BUYER	<b>Freight:</b> Freight handler. <b>Risk:</b> Freight handler.
<b>CPT</b> Carriage Paid to	SELLER	BUYER	<b>Freight:</b> Destination. <b>Risk:</b> First freight handler.
<b>CIP</b> Carriage and Insurance Paid to	SELLER	BUYER	<b>Freight:</b> Destination. <b>Risk:</b> First freight handler.
<b>DAT</b> Delivered at Terminal	SELLER	BUYER	<b>Freight:</b> Destination. <b>Risk:</b> Destination.
<b>DAP</b> Delivered at Place	SELLER	BUYER	<b>Freight:</b> Place of destination. <b>Risk:</b> Arriving means of transport at destination.
<b>DDP</b> Delivered Duty Paid	SELLER	BUYER	<b>Freight:</b> Destination. <b>Risk:</b> Destination.
<b>FAS</b> Free Alongside Ship	SELLER	BUYER	<b>Freight:</b> Shipside in port of departure. <b>Risk:</b> Shipside in port of departure.
<b>FOB</b> Free on Board	SELLER	BUYER	<b>Freight:</b> On board ship. <b>Risk:</b> On board ship.
<b>CFR</b> Cost and Freight	SELLER	BUYER	<b>Freight:</b> Port of destination. <b>Risk:</b> On board ship.
<b>CIF</b> Cost, Insurance and Freight	SELLER	BUYER	<b>Freight:</b> Port of destination. <b>Risk:</b> On board ship.